

Adam M. Blakeway dancingbear1988@gmail.com | (857) 500-0816

PROFESSIONAL EXPERIENCE

Terra Novus International Trading, C.C. | Window Rock, AZ | Boston, MA **2011 - Present**
Founder, Director of Infrastructure, Design, and Development

- Blue Sage Tea Company
 - Nationwide sales of tea, smudge sticks, incense, and soap made from natural Lamiaceae Sideritis Syriaca
 - Developed company logo, advertisements, and marketing materials
- Architectural Consulting and Design
 - Residential Architectural Design work and Commercial Architectural Consultation
- Logo Consulting and Design
 - Logo Development and Consultation for Health Industry professionals, App Designers and Sales Associates

Meiguo Education Group, LLC | Los Angeles, CA **2014-Present**
Director of Education and Development

- Developed Business Model and Best Practices for Meiguo Education Group, LLC rebranding
- Developed 2-week intensive course on College and Major Selection, including daily classes, college tours, educational hotspots, and high school shadow-days for 14 Chinese students aged 12-15 (University Preparatory Program 2015)
- Academic Counselor, Essay Specialist, and Tutor

Law Office of Wm. P. Battles & Associates | Window Rock, AZ **2011-2013, 2015-2016**
Corporations Manager, Senior Paralegal

- Managed statutory compliance portfolios for 100+ companies operating on the Navajo Nation
- Organized and managed legal client file system of 3400+ clients
- Managed a 60% reduction in back case logs and stagnated court decisions using Social Engineering

Indian Nations Development Program | Window Rock, AZ **2011-2013**
Architecture Consultant

- Managed portfolio of 10 major Indian Nations development projects spanning the Americas
- Generated cost analyses of proposed projects for funding applications
- Assisted in redesign of hotel and restaurant project slated for Monument Valley, Arizona
- Modernized top 10 project proposals for new funding initiatives

Jobaphiles.com | Boston, MA **2008-2010**
Co-Founder, Marketing Director

- Led recruitment efforts for top-tier university graduates and businesses to develop "job bidding" website
- Successfully negotiated TV Spots with NBC and FOX
- Achieved rate of 1000 unique hits per day within 6-months of launch
- Led content writing efforts for website

CourseAdvisor.com | Boston, MA **2009**
Campaign Development Engineer

- Analyzed online college applications to assess search keywords, common themes, demographics, and areas of greatest interest for Search Engine Optimization.

EDUCATION

Massachusetts Institute of Technology | Cambridge, MA **2016**
Bachelor of Science – Architecture

ORGANIZATIONS

Theta Delta Chi Fraternity @^Δ | Cambridge, MA
Sergeant At Arms | Rush Chair | Herald | Marketing Designer

MIT Standup Comedy Club (SUCC) | Cambridge, MA
Founder | President | Treasurer

APPLICATIONS

Highly Proficient: MS Office Suite | Google Applications | Adobe Photoshop | AutoCAD | Google Sketchup | Social Media
Proficient: Rhino 4.0 | 3D Studio Max | WordPress.com | Adobe Illustrator | Adobe InDesign | VB Scripting